Data management: using mobile data management technology to improve revenue collection, operations, and maintenance in small towns

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WaterAid - Why focusing on small utilities and small towns

- In between Rural Urban Continuum, often lack visibility and political prioritisation for investments
- Often population between 5,000 to 100,000
- A mix of rural poverty and urban slums
- Weak capacity of municipality / utility to either raise finances or provided effective WASH services to all
- Lack of manpower to provide effective services or expand services as the cities grows.
- Holistic approach multi sectoral approach
- Improvements to data access and use as key entry point for improvements
- Exploring possibility of using mobile based data management using free software such as mWater and Solstice



Key challenges...requiring data use

- High non revenue water
- Lack of proactive maintenance and replacement planning
- Slow maintenance response leading to low services
- Ineffective billing collection
- Areas left behind no access to water and sanitation services to % of populations





Data needs...

- Key Performance Indicators:
 - Example: service levels water quality, quantity, reliability continuity of supply etc
- Asset management type, status, age
- Real time Operation & Management
- Billing system fees
- Users / customers' reporting



Accurate

Reliable

Real-time

A number of solutions being implemented by different utilities and partners





The right solution for the right context?



Need to identify and implement solution that is

- Simple
- Affordable
- Customisable
- Interactable (APIs)
- Accessible to medium and small utilities







Customizable solution

← Water Systems



Operating systems for WASH

- Easy mobile data collection (online / offline)
- Real-time analytics, charts, maps
- Water systems asset management
- Data owned by you
- From individual systems to entire countries
- Business model: Free for all users
- New features are shared with everyone
- Small scale utility focus: KPIs, water quality monitoring, tickets, meter reading and billing, customer database, accounting



Users by country

Track your system assets

Pipes, water points, other components - Record in app, import and export









CASE STUDY - HAITI

- Long engagement, national adoption
- Three levels of governance:
 - National, regional, district
- Needs assessment, harmonizing KPIs
- Asset management, monitoring, planning
- -> Pipe mapping for all users

mWater



Single system view in MIS

CTE Haiti Page d'a	ccueil Rapport mensuel Gestion technique Documentation Designer Downloa	d Français+ 👤 Brian Jensen
Fiche Technique Approba	ion Interventions Gestion branchements Carte Leak detection in Les Cayes	A Print 🖉 Refresh 🕼 Export as PD
Tables des matières Sommaire Ressource d'eau Pompage Stockage Traitement	SAEP: CTE Leogane (ID: 8729648) Type de gestion: Opérateur public ID DINEPA: CO-LEOG-01 Compune: Leogane	e coasta
Distribution	Date d'rehabilitation:	Auncion Auncion Source Pump Storape Treatment Meter Wate
	. , , , ,	500 m 2000 ft Ti Paradi Leaflet MapBox and OpenStreetMap

Water systems tracked in Haiti

CASE STUDY - HAITI

Leak detection



CASE STUDY - GHANA

- Collaboration for 4 years with Safe Water Network
- Similar to a water service authority aiming to develop utilities
- Handing over to local governments to operate
- Strong need to use data to validate their model

- Regular and consistent entry of M&E and accounting data
- Understand performance and profitability of each system







CASE STUDY - GHANA

Revenue and volume





Volume Sold by Access Point

mWater

2018 📕 2019 📕 2020

7,000

2018 2019 2020

CASE STUDY - GHANA

Example accounting page

Weekly Summary

Households Operating Financials Monthly Metrics

1. Income and Volume

	Total Amount of funds received (GHS)				Total	Total volume of water (liters)			
	1	2	3	4	5		1	2	3
Water Sales									
Achinakrom Main Station	40.00	28.00	6.00			74.00	14,918.3	8,267.6	1,620
Insuase	54.00	46.60	11.00			111.60	26,055	23,029.8	5,111.5
Pump Site	40.00	29.00	5.00			74.00	16,286.4	13,368	928.2
HH Connections	-	-	-	-	140.00	140.00	-	-	-
Net Revenue	134.00	103.60	22.00	-	140.00	399.60	57,259.7	44,665.4	7,659.7
Water Production									
Water Produced (L)							91,798.4	84,780.3	7,610.2
Spoilage (L)							34,538.7	40,114.9	-49.5
% Spoilage							38%	47%	-1%
Approvals									
Percent Approved	29%	33%	87%	86%	88%				
# Transactions Pending Approval	43	39	7	7	3				
# Daily Station Pending Approval	6	6	-	1	-				
Actions	Approve Week	Approve Week	Approve Week	Approve Week	Approve Week				

CASE STUDY EL SALVADOR

- CRS, Inter-American Development Bank, Azure
- WSP KPIs and overall grading A-D
- Capacity building support
- Unlocking financing through performance improvement and more transparency
- -> General small utility accounting system







CASE STUDY-EL SALVADOR

mWater

Monitoring



Accounting

Home Mission	Impact Where v	ve work Resources Contac	ot M&E - Designer	Download Englis	n 🗸 💄 Petr
ustomers endors ecounts ansactions	All Incor	s ne Expenses Davs ¥		+ Add T	ransaction
Profit and Loss	Date	From	То	Details	Amount
atings	Jan 24, 2020	Usuarios cuentas por cobrar	Caja Chica	Customer: Julian Alcocer	\$5.20
Tariffs	Jan 24, 2020	Facturación de agua	Usuarios cuentas por cobrar	Customer: Jose Valdez	\$0.81
Meter Reading Routes	Jan 24, 2020	Facturación de agua	Usuarios cuentas por cobrar	Customer: Julian Alcocer	\$4.45
Account Categories	Nov 11, 2019	Facturación de agua	Usuarios cuentas por cobrar	Customer: Jose Valdez	\$0.38
nitial Setup Download Data	Nov 10, 2019	Usuarios cuentas por cobrar	Caja	Customer: Jose Valdez Testing	\$12.45
	Nov 10, 2019	Caja Chica	Proveedores	Vendor: Cloro de Miguel cloracion testing	\$5.00
	Oct 23, 2019			Customer: Jose Valdez	
	Oct 10, 2019	Facturación de agua	Usuarios cuentas por cobrar	Customer: Jose Valdez Estimacion	\$12.45
	Oct 10, 2019	Facturación de agua	Usuarios cuentas por cobrar	Customer: Julian Alcocer	\$6.85
	Oct 4, 2019	Usuarios cuentas por cobrar	Caja	Customer: Jose Valdez	\$4.45
	Oct 4, 2019	Usuarios cuentas por cobrar	Caja Chica	Customer: Julian Alcocer	\$4.45

Also faecal waste and wastewater, and much more



Survey time

Please take your phone or laptop and go to:

tinyurl.com/afwa2020

Contact the speakers

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In which area do you have key data needs challenges?

Accounting

Asset Management

Benchmarking

Commercial

Maintenance

Operations

Other (please specify)

What are your key data needs?

Billing management - payments etc

Energy consumption

Meter reading

NRW, leaks

Real-time data: asset functionality

Real-time data: operations of assets

Real-time data: water quality

Other (please specify)

What are the key barriers for better use of data within your organisation?
Low capacity for data analysis and visualisation
Lack of trust in data / Politically driven decisions
Lack of unique platform for data management
Lacking management buy-in
No harmonization of indicators and data
No specialist dedicated human resources
Too much data
Other (please specify)